



## Proposal Evaluation

### Tires with Related Equipment and Supplies RFP #051525

	Possible Points	Bridgestone Americas Tire Operations, LLC	College Station Auto Parts	Continental Tire The Americas, LLC	Island Rubber of NY Inc.	Michelin North America Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	44	40	43	33	45
Ability to Sell and Deliver Solutions	150	119	108	114	95	132
Marketing Plan	100	72	73	74	66	80
Value Added Attributes	100	79	74	75	61	81
Pricing	400	304	310	285	250	338
Depth and Breadth of Offered Solutions	200	155	153	151	118	166
Total Points	1,000	773	758	742	623	842
Rank Order		3	4	7	9	2

	Possible Points	SETCO Solid Tire and Rim	SUMITOMO RUBBER NORTH AMERICA, INC	Sunbelt Material Handling	The Goodyear Tire & Rubber Company	The Reinalt-Thomas Corporation
Conformance to RFP Requirements	Pass/Fail	Pass	Pass		Pass	Pass
Financial Viability and Marketplace Success	50	37	36		45	40
Ability to Sell and Deliver Solutions	150	110	110		135	116
Marketing Plan	100	73	68		87	72
Value Added Attributes	100	75	72		88	78
Pricing	400	305	299		344	297
Depth and Breadth of Offered Solutions	200	157	136		165	151
Total Points	1,000	757	721		864	754
Rank Order		5	8		1	6

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